# It's as Easy as 1-2-3!



- Complete the pre-application.
- Agent signature required on <u>all forms</u>
   (applicant's signature is optional at time of sale).
- For expedited handling fax to TeleLife® at 1-888-615-9619

### Tips:

- Obtain owner's signature, if other than proposed insured, for faster policy delivery.
- Prepare your client for the telephone interview by using the Applicant's Checklist.
- Binding coverage options are bank draft or credit card (*credit card information will be collected during the phone interview*)
- Do not order the paramedical exam. TeleLife will order upon completion of the interview.
- Always fax with a cover sheet in order to receive a confirmation and the assigned policy number.
- Prevent delays by including all state required forms.

Birmingham, Alabama
PLAG.9342 (04.11) For Agent Information Only. Not For Consumer Use.



Protective Life Insurance Company 2801 Highway 280 South Birmingham, AL 35223 (888) 800-6608

Fax to: **1-888-615-9619** (TeleLife – Elgin, IL)

|   | Date:  | Applicant's Name:  |                        |
|---|--|--|------------------------|
|   | Number of Pages:   | Policy Number: (to be provided by Te   | eleLife)               |
|   | Agent Name:  |  |                        |
|   | Agent Number:  | Companion Name:  |                        |
| ı | BGA Number:  | Companion Policy Number: (to b   | e provided by TeleLife |
| ì | Fax:   |  |                        |
| 1 | Regional Sales Manager:  | BGA Sales Rep: (If other than BGA C  | ontact)                |
|   |  |  |                        |
| 4 | Agent / BGA Contact Name:  |  |                        |
|   | Contact Information:   |  |                        |
| 1 | Contact Information:  Check all included forms; Note that  |  |                        |
| 1 | Contact Information:  Check all included forms; Note that required forms that were included in the   | all forms listed may not be applicable. Make sure to perfect to the second state of the second secon |                        |
| 1 | Contact Information:  Check all included forms; Note that required forms that were included in the   | all forms listed may not be applicable. Make sure to perfect to the tensor of the tens |                        |
| 1 | Contact Information:  Check all included forms; Note that required forms that were included in the 1) Pre-Application  2) Supplement I (required)  | all forms listed may not be applicable. Make sure to perfect to the TeleLife Fax Application Package signed [at least] between the telephone and the telepho |                        |
| 1 | Contact Information:  Check all included forms; Note that required forms that were included in the 1) Pre-Application 2) Supplement I (required) 3) Replacement Form                                       | all forms listed may not be applicable. Make sure to per TeleLife Fax Application Package signed [at least] be a control of the control of th |                        |
| 1 | Contact Information:  Check all included forms; Note that required forms that were included in the 1) Pre-Application  Supplement I (required)  Replacement Form  Pre-Auth Withdrawal                      | all forms listed may not be applicable. Make sure to perfect TeleLife Fax Application Package signed [at least] be a control of the control o |                        |
| 1 | Contact Information:  Check all included forms; Note that required forms that were included in the 1) Pre-Application  Supplement I (required)  Replacement Form  Pre-Auth Withdrawal  Conditional Receipt | all forms listed may not be applicable. Make sure to perfect TeleLife Fax Application Package signed [at least] be a control of the control o |                        |







FAX # 1-888-615-9619

| APPLICATION  | FOR INDIVID   | UAL LIF   | E INSUR   | ANCE   |  | Owner, if other than   | proposed   | Owner's Addres  | SS ,  | ا من قار الحداد   |
|--|---|---|---|--|--|--|--|---|---|---|
| Proposed Primary Ins   |   |   | er Insured  |  | ]   "  | nsured   |  | So woodsde  |   |   |
| Name Last<br>barbakov  | Fi<br>Aleksey   | rst   | MI<br>G   | Male Female  | 1 -  | Deletterreli's to Door   |  | Reduced eit   |   |   |
| Street   |   |   |   | _ remaie   | ┨╏╹  | Relationship to Prop<br>Sel <i>F</i>   | osea insurea   | Social Security   |   | :   |
| 50 woodside plz #4   | 158   | I Chata   | 1 7:-   |  | ┦┝   | マッシュトー<br>Primary Beneficiary  | /nama_ralations  | 103-74-   |   |   |
| City<br>Redwood city   |   | State<br>Ca   | Zip<br>940  | 61   |  | indy barbakov  |  | loo%  | ge)   |   |
| Social Security Number   |   | on  | -   | ·  | 1 ⊢  | Contingent Beneficia   |  |   | ntage)  |   |
| 103-74-7668<br>Birthplace  | self<br>Birthdate   | Drive   | er's License  | #  | 1 1  | ella Barbakov  | 100%   | onomp and poroc   | mago,   |   |
| Kiev   | 04-03-1977  | f323  |   | π  | II   | Will this policy repla   | -  | ny existing life ins  | eurance or  | annuity   |
| Home Phone   | Cell Phone  |   | Business  | Phone  | ir   | n force? ☐ Yes ↓   | <b>Z</b> i No  | ry existing the the   | MICHIGO OF  | armunty   |
| (408) 642-7971   | 642-7971 ( ) ( )  |   | Does the applicant have existing life insurance policies or                                 |  |  |  |  |   |   |   |
| Where do you wish  | to be reached   | for additi  | onal inforr   | nation?  |  | annuity contracts of   | her than group i   | nsurance in force   | ;? □ Yes  | <b>∡</b> No   |
| ⊿ Home □ Work  | □ Cell  |   | times: 💋 a.   |  |  | f yes, list below:<br>Company Names  | Face Amount  | Year Issued   | To Be Re  | eplaced?  |
| 260.0  | 00 00   | г   | 2.000,00  |  | -  | ,  |  |   | Yes   | □ No  |
| Annual Income 260.0  |   | Net Worth   | 1 2.000,00  | 0.00   | -  |  |  |   | ☐ Yes   | □ No  |
| Initial Death Benefit  | \$4000000   |   |   |  | -  |  |  | <del>-</del>  |   |   |
| Plan of Insurance: 3   | 30yr  |   |   |  | –  |  |  |   | ☐ Yes   | □ No  |
| <del></del> -  |   |   |   |  | -  |  |  | <del></del>   | ☐ Yes   | □ No  |
| Riders: WP A Indicate Amount for   | ADB □CIR<br>Riders: \$  | ☐ Other:  |   |  | 1 I  | o you have an app  | <u>.</u>   |   |   |   |
| Mode of Premium P  |   | nual □ S  | SA 🗆 Otr  |  | H  | lave you ever had a<br>Iffered other than as   | any life or health   | n insurance declir  | red, postpo   | oned or   |
| Rate Class Quoted:   | •   |   | Quoted: na  |  |  | s Proposed Insured   |  |   | -   |   |
|  |   |   |   |  | !  | las Proposed Insur   |  |   |   |   |
| Amount remitted wit<br>Company receipt: \$   |   | n, in exch  | ange for th   | iis  | p  | ast 12 months?   | Yes 🗸 No   | 36 months?  |   |   |
| Special Request: na  |   |   |   |  | 6  | 0 months? ✓ Yes  | □ No   |   |   |   |
| Any person who k   |   | with inte   | ant to inju   | re defraud   | l or   | deceive any Incu   | ror files a stat   | ement of claim  | or an ann   | lication  |
| containing any fal   |   |   |   |  |  |  |  |   | or all app  | ilication   |
| Authorization To Colinic or other med institution or person reinsurers or the Me An exact copy of the are true and comple Act and the Medical policy has been issue subject to the terms | lical or medical or medical or that has any ledical Informati is authorization to the best of Information Budel; and the fu | ly related<br>records or<br>on Bureau<br>is as vali<br>f my (our)<br>ureau. No<br>Il first prer | facility; a<br>knowledg<br>a, any such<br>d as the o<br>knowledge<br>coverage<br>mium has l | ny insurance<br>le of me or m<br>n information.<br>riginal. I (we)<br>e and belief. I<br>will be in effe | con<br>ny he<br>Thi<br>hav<br>l (we  | mpany; the Medica<br>ealth, to give Prote<br>is authorization is v<br>re read all the ques<br>have received the<br>intil: a full application | Il Information Buctive Life Insura<br>alid for two year<br>stions and answer<br>notification about has been sign | ureau; and any ounce Company, it is from the date the rest in the application the Federal Faned by the proposition. | other organs affiliates, this form is affiliates, this form is afficient. All resider Credit Red insure | nization,<br>or their<br>signed.<br>sponses<br>eporting<br>d; and a |
| Signed at: (city and   | state) San Jose   | e, Californi  | ia  |  |  |  |  |   |   |   |
|  |   | 12/9  | 1.  |  |  | Signatur   | e of Proposed In   | sured (if age 18  | or over)  | _   |
| Date signed: (month  | /day/year)  | 12/4  | 150   |  |  | Signature of Ow  | ner/Applicant, if  | other than Propo  | sed Insure  | <del></del>   |
| Has the Ow<br>if "no," ager<br>Is there any  | Implete any requirer been provint hereby certifity third party othor of this application of the security Number             | uired repladed an illues that no er than the on?  C 7 4 or Agent Co                             | acement fo<br>stration wh<br>illustration<br>proposed                                       | rms.)<br>nich conforms   | to the configuration will decomposed to the configuration will decomposed to the configuration with the configuration will decomposed to the configuration will decompose the configuration will be configurated to the configurated to the configuration will be configurated to the configurated to the configuration will be configurated to the configurated to the configurated to the configurated to the configur | nny existing life insu<br>his application?<br>nection with the soli<br>obtain any ownersh<br>ent's Signature                                 | rance or annuity   | policy(ies)?   policy applied for. policy issued  | Yes No<br>Yes No<br>Yes No<br>Date  |   |
| rigorito rolopriorio Nullit  | on and Florida Lice   | 1130 ID#  |   |  | Age  | ent's Email Address  |  |   |   |   |



Protective Life Insurance Company P.O. Box 830619 Birmingham, AL 35283-0619

### SUPPLEMENT TO LIFE INSURANCE APPLICATION

### APPLICATION SUPPLEMENT - PART |

The statements and answers to the questions listed below shall become a part of the attached application; shall be subject to the terms of the attached application; and shall become a part of any policy based on this application. In this form, family means the Owner or Insured's spouse and anyone who is related to the Owner or Insured or the Owner's or Insured's spouse by the following degree by blood, marriage, divorce, adoption or operation of law: parents, in-laws, grandparents, siblings, children, grandchildren, aunts, uncles, nephews and nieces.

| Print Name of Proposed Insured(s): aleksey Barbal   | kov  |  |   |                     |          |
|---|--|--|---|---------------------|----------|
| For any policy to be issued as a result of this applic  (1) Will anyone other than the Insured, his or her future premiums or obtain any right, title or in If Yes, complete the "Statement of Owner Intent"  (2) Will any portion of the initial or future premium If Yes, complete the "Premium Financing Disclos  (3) Will a trust, including family trust, own this polif Yes, complete the "Trust Certification" (Application is the Proposed Insured age 65 or older \$1,000,000 or more?  If Yes, complete the "Statement of Owner Intent" | r family, or employer/ nterest in this policy of the control of th | within 2 years of the<br>ent – Part II)<br>ned or otherwise fin<br>Acknowledgement)<br>of III)<br>e applied for acro | e effective date of coverage? nanced?                       | Yes                 | No<br>Ø  |
| SIGNATURE\$   |  |  |   | 51.1                | T.T.     |
| I (We) have read or have had read to me (us) the<br>Supplement are correctly recorded and are full, of<br>Supplement is being relied upon in considering the  | complete and true.   | I (We) understand  | g below. All statements and<br>that the information being p | answers<br>provided | in the   |
| Any person who knowingly and with intent to in containing any false, incomplete, or misleading info   | jure, defraud, or de<br>ormation is guilty of a  | eceive any insurer<br>a felony of the third  | files a statement of claim or degree.                       | an appl             | ication  |
| Signed in   | this 9th da  | av at 12   | (Month)   | 050                 | 0        |
| (State)   | uns da   | ay or  | (Month)   | (Year)              |          |
| Signature(s) of Proposed Insured(s):  | X  | 4  |   | 4                   | Distress |
|   | X  |  |   | 4                   | SHAHAE   |
| Signature(s) of Owner(s)/Trustee(s):  | Χ  |  |   |                     | SCHHILL  |
| (provide officer's title if policy is owned by a corporation)   | Χ  |  |   | 4                   | SHARREST |
| Signature of Witness:   | x  | <i>(</i> M)  |   |                     | SOVERE   |
| AGENT CERTIFICATION   |  |  | ALF OUT OF THE O  |                     |          |
| By signing below, I hereby certify that to the best of my and that the life insurance being applied for conforms to   | y knowledge and belie<br>the Company's guidel  | ef, the information pr<br>lines.   | ovided herein is complete, accur                            | ate, and            | correct  |
| Signed at: Bock Ra For Florid (City and State)  | da   | 12 4 20<br>Date  | A 30 8 3 1 3 Florida Agent License Number                   |                     |          |
| X Agent Signature   | <u> अक्षणाम</u>  | Agent Name (Print)   | Holtz   |                     |          |
| PL-701-FL   |  |  |   | 10/:                | 2014     |

# PROTECTIVE LIFE INSURANCE COMPANY P.O. Box 830619 BIRMINGHAM, ALABAMA 35283-0619 (205) 879-9230

#### NOTICE TO APPLICANT REGARDING REPLACEMENT OF LIFE INSURANCE

A decision to buy a new policy and discontinue or change an existing policy may be a wise choice or a mistake.

Get all the facts. Make sure you fully understand both the proposed policy and your existing policy or policies. New policies may contain clauses which limit or exclude coverage of certain events in the initial period of the contract, such as the suicide and incontestable clauses which may have already been satisfied in your existing policy or policies.

Your best source for facts on the proposed policy is the proposed company and its agent. The best source on your existing policy is the existing company and its agent.

Hear from both before you make your decision. This way you can be sure your decision is in your best interest.

If you indicate that you intend to replace or change an existing policy, Florida regulations require notification of the company that issued the policy.

Florida regulations give you the right to receive a written Comparative Information Form which summarizes your policy values. Indicate whether or not you wish a Comparative Information Form from the proposed company and your existing insurer or insurers by placing your <u>initials</u> in the appropriate space below.

| 71 07 ======  | in the appropriate sp | ACC DCIOW.                           |
|---|-----------------------|--------------------------------------|
|   | or                    | AB ·                                 |
| Applicant - Insert Initials for "Yes"                           |                       | Applicant - Insert Initials for "No" |
| DO NOT TAKE ACTION TO TERMINATE YOUR I                          |                       |                                      |
| have read this notice and received a copy of it.                | 7                     | 12/9/20                              |
| Applicant's Signature   |                       | Date                                 |
| M   |                       | 12/9/26                              |
| Agent's Signature   |                       | Date                                 |
| Agent's Name (Printed or Typ                                    | ped)                  |                                      |
| Ol Yameto RD S. te #2222 Bock<br>Agent's Address (Printed or Ty | Ration FL 33          | 431                                  |
| Seeman Holtz<br>Agent's Company (Printed or T                   | yped)                 |                                      |
| nformation on Policies which may be replaced:                   |                       |                                      |
| Company Name  | Policy Number         | Name of Insured                      |
|   |                       |                                      |
|   |                       |                                      |
|   |                       |                                      |

**ORIGINAL - HOME OFFICE** 

**COPY - APPLICANT** 

A-1128-FLA (4/91)

# Protective Life Insurance Company P.O. Box 830619 • Birmingham, Alabama 35283-0619

## Supplemental Application - Pre-Determined Death Benefit Payout Endorsement

| Pr | oposed Insured: Aleksey Barbakov  |  |   | <del></del>                     |
|----|---|--|---|---------------------------------|
| 1. | I wish to elect the Pre-Determined Death  | n Benefit Payout Endorsem  | ent.  |                                 |
| 2. | Please indicate the desired Death Benef   | ït Payment Schedule:   |   |                                 |
|    | Initial Lump Sum (if any): $\frac{4,000}{1}$  | 0,000.00   |   |                                 |
|    | Benefit Installment Mode / Amount / D<br>(please select either annual or month  | Ouration: Annua  | al \$<br>ly \$                                    | forYearsYears                   |
|    | For Annual, would you like to specify the If Yes, what date? (MN anniversary of the original claim proc   | ///DD). If no date chosen, I   |   |                                 |
| 3. | For Monthly, would you like to specify the lif Yes, what day? (1-28) the month of the original claim process.  Beneficiary: If multiple beneficiaries name equally divided among the surviving beneficiary. | <ul> <li>If no day chosen, benefices<br/>ssing date.</li> <li>ned, shares of both the initial</li> </ul> | ciary will receive benefi<br>al lump sum and each | it on the day of                |
|    | Primary   | Relationship   | % of Initial Lump<br>Sum ( if any)                | % of Benefit Installment Amount |
|    | cindy barbakov  | wife   | 100   |                                 |
|    |   |  |   |                                 |
|    | Contingent  | Relationship   | % of Initial Lump<br>Sum ( if any)                | % of Benefit Installment Amount |
|    | bella barbakov  | daughter   | 100   |                                 |
|    |   |  |   |                                 |
|    |   |  |   |                                 |
|    | Signed at: redwood city California (City/State  | re)  | 12  | 1/20                            |
|    | Signature of Proposed Insured   |  | Date  |                                 |
|    | Signature of Owner  |  | Date  | 1/20                            |
|    | Signature of Agent  |  | Date  |                                 |
|    | P-U-437R (8/10)   |  |   |                                 |



Protective Life and Annuity Insurance Company
Protective Life Insurance Company
P.O. Box 830619
Birmingham, AL 35283-0619

#### ELECTRONIC POLICY DELIVERY ELECTION FORM

Protective Life offers Electronic Policy Delivery (EPD), the option to receive your policy in an electronic printable format instead of paper. The policy will be electronically sent to you by email and stored on our secure Customer Service website, <a href="https://www.myaccount.protective.com">www.myaccount.protective.com</a>, which is available 24 hours a day.

### How Electronic Policy Delivery will work for you:

- The EPD process is quick, easy and safe.
- You can save, print, and review your policy online 24 hours a day, 7 days a week.
- Your policy will be safely stored on our secure website for convenient easy access.
- You can make your initial payment online by bank draft or credit card.

### How to sign up for Electronic Policy Delivery:

- 1. Provide your email address below.
- 2. Return this form with your application for life insurance.

By providing my email address, I am requesting my policy to be delivered through Electronic Policy Delivery.

| s for Proposed Insured |
|------------------------|
| s for Proposed Insured |
|                        |
|                        |
| ddress for Owner       |
|                        |